

## ALEXANDRA BUCCILLI

1881 Oak Ave. Apt PH10W | Evanston, IL 60201  
(216) 906-2968 | alexandra.buccilli@kellogg.northwestern.edu

### EDUCATION

---

2021-present	<b>KELLOGG SCHOOL OF MANAGEMENT</b> <b>SEGAL DESIGN INSTITUTE AT THE MCCORMICK SCHOOL OF ENGINEERING</b> <b>NORTHWESTERN UNIVERSITY</b> <i>MMM Joint Degree Candidate MBA and MS Design Innovation, June 2023</i> <ul style="list-style-type: none"><li>Selected: MMM SEC (Student Experience Committee) DEI Committee, IDEA Club Podcast co-host, Summer SEC</li><li>Member: Asian Management Association, Women's Business Association, Hispanic Management Association</li></ul>	Evanston, IL
2012-2017	<b>UNIVERSITY OF NOTRE DAME</b> <i>Bachelor of Administration</i> <ul style="list-style-type: none"><li>Major: Management Consulting, Chinese, Japanese</li><li>Leadership: Captain of the Women's Rugby Team (2 years) &amp; Recruiting Chair (4 years)</li><li>Internships: Oracle Japan- Internal HR Consulting, Deloitte Consulting China- Marketing/Special Projects Intern, TA – eMBA Design &amp; Innovation</li></ul>	Notre Dame, IN

### EXPERIENCE

---

2017-2021	<b>ORACLE - NORTH AMERICA APPLICATIONS CONSULTING</b> <i>Innovation Strategist, March 2019 – May 2021</i> <ul style="list-style-type: none"><li>Selected by VP to be a founding member of Innovation Team, driving human-centered design and innovation to accelerate adoption and technological excellence enhancing team engagement and client satisfaction</li><li>Pioneered embedded Innovation Team role on Cloud transformation project teams, resulting in inclusion of innovation specific role in project sales over \$5M</li><li>Led innovation strategy on \$14M global transformation project for a \$3B multinational client impacting sites in 40 countries with a 200+ joint client project team</li><li>Coached project team on human-centered skills to best handle client challenges and leverage design-thinking methodologies to jointly resolve project issues</li><li>Trained project team members and modeled best practices for teamwork and communication across Slack, email, Zoom, Microsoft Teams, and Miro facilitating greater team collaboration and efficiency</li><li>Directed innovation strategy on a \$4M transformation project for a \$7B North American client, with a 40+ joint client project team, earning an exceptional client satisfaction score of 9 (on a scale of 10)</li><li>Built foundational virtual client workshop template, enabling rapid communication, now the standard at Oracle</li><li>Partnered with team leadership to prepare and run 200+ design workshops in 12 weeks, with 144 client attendees across eight different time zones resulting in high client satisfaction scores</li><li>Onboarded Innovation Team members reducing onboarding time by 50% with personal walk throughs</li><li>Revitalized monthly webinar program that helps attendees solve current project challenges, while directing 2 assistants handling logistics, marketing communications, and research, doubling attendance to 150 in 6 months</li><li>Developed and led innovation focused training program for 8 analysts, teaching the basics of design thinking strategy with biweekly calls and weekly one-on-one coaching, expanding resource capacity by 20% in 2 months</li></ul> <i>Senior Cloud Analyst + Cloud Analyst, August 2017 – March 2019</i> <ul style="list-style-type: none"><li>Developed strong client relationship, establishing credibility with Oracle and client project managers, which led to becoming full-time billable team member on \$2.5M global transformation project</li><li>Led weekly project status meetings, coordinating across sub-teams to identify issues and facilitate resolutions with Oracle and client project managers to keep overall implementation on track</li><li>Partnered with Oracle project manager to create project plan, kickoff deck, resource plan, and financial plan</li><li>Analyzed data, managed financial trackers, and led client and internal quality management review sessions</li></ul>	Denver, CO
-----------	---	------------

### ADDITIONAL DATA

---

- Activities: Improv club, DEI conversation dinners, rugby club, international travel (visited over 30 countries), baking and cooking (Japanese and Filipino)
- Languages: Japanese- advanced & Mandarin- advanced intermediate
- Certifications and Technical Skills: Microsoft Office, Miro and Mural virtual whiteboarding tools